

# Why I love the spring real estate market

**Bruce Smith**  
Special to the Londoner

As a real estate investor, I have always subscribed to the old adage that any time is the best time to purchase real estate. With that said, springtime is my personal favourite, as both buyers and sellers emerge from hibernation; show

shovels replaced by sun showers and the optimism of what is new and exciting emerging like spring flowers.

There are several advantages to both the buyer and seller in a spring market, and here they are:

More homes on the market and more active buyers  
Simple supply and demand

theory applies. From the end of February to the end of May, the number of homes listed for sale, in the London real estate market, typically increases by approximately 30% (per cent). This is good news for buyers, as there are more homes to choose from, and good news for sellers as well, as the buyers who didn't want to brave the winter

weather now venture outside and begin their search for a new home.

Increased viability and curb appeal

As the purchaser, I admittedly find it very difficult to check the quality of a roof or look for cracks in a foundation when a layer of snow covers both. Those rainy days of spring are perfect for uncovering a leaking basement. Conversely, as a seller, it is my time to proudly show off my landscaping and

uncover the in-ground pool, which is sure to attract interest on a hot day. The daffodils are blooming, the smell of lilac engulfs the neighbourhood, and my place has never looked better.

The spring real estate market: I love it.

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## YOUR HEALTH



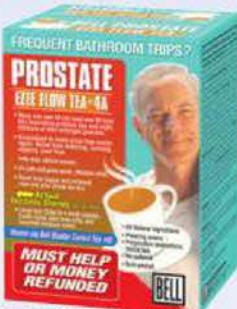
**President's own story: 15 years ago I started to have arthritis, prostate, kidney, snoring and sleep apnea problems, which were all helped quickly with natural health products. I made it my life's purpose to help others. Nick A. Jorch**

## Frequent BATHROOM TRIPS?

### Bell Prostate Ezee Flow Tea #4a

Men have relief in 3-5 days from dribbling, burning and rushing to the toilet. Relaxes blood flow for better erections. **Helps also with male incontinence.** Works in virtually every case. If you are considering surgery, try this tea first. Hundreds of delighted men testifying on our web site:

■ **Had to get up every hour at night.** Now I get up once a night. *Joseph Whitaker, Sewell, NJ* ■ **I cancelled my prostate surgery.** Get up once a night. I'm so happy not to have to face the torment of a prostate operation and possible incontinence and impotence. *Albert E. Blain, 74, Schumacher, ON* ■ **Even after TURP prostate surgery and microwave therapy had to get up many times.** Now down to 1-2 times. Tea is 100% better than drugs. *Robert G. Stocker, Eustasis, FL* ■ **After 1st year drinking tea my PSA went down to 4.5; after 2nd year to 2.9; after 3rd year to 2.3.** I highly recommend the tea. A real life saver. *Thomas M. Thurston, Forsyth, GA* ■ **Women suffering with incontinence, bladder infections, UTIs ask for Bladder Control Tea for Women #4b. Guaranteed relief within days.**



#4a NPN 80022782

## ACNE Eczema & Psoriasis

Works by cleaning blood from the inside, instead of attacking skin with creams or washes from the outside and leaving actual cause untreated.

**Actual Results:**

■ **After 1 week** my severe acne became quite mild and after 2 weeks it had completely vanished. I suffered for 5 stressful years of having acne and extremely dry, irritated skin. Bell Help for Skin Disorders "saved my life". My skin is now beautiful and you would never know I suffered from acne and other skin problems for years. *Zach Lustgarten, 18, Oshawa, ON* ■ **RED NOSE/CHEEKS ROSACEA** gone in less than a week. Was fighting it for 30 years with topical creams and prescriptions without getting satisfaction. I live a healthy life, don't smoke and don't drink. People thought a reddish face comes from drinking. This is a myth. Will take it for the rest of my life when needed. *Donald E. Gillespie, 56, Innisfil, ON* ■ **PSORIASIS** ■ **I had severe psoriasis** over 95% of my body. Last 5 years I have stunned every doctor and dermatologist. I spent tons of money on remedies. After I got Bell Help for Skin Disorders, I've never seen anything work as fast in my life. Within 2 days I saw my skin clearing up. I'm speechless. It was inexpensive compared with what I spent before. *Jessica Shantz, 25, Dawson Creek, BC*



#60 NPN 80044199

■ **ECZEMA** For 6 years my family doctor and dermatologist tried many medications and creams. After taking Bell Help for Skin Disorders for just a few days my eczema itching stopped and my face started to clear up. After suffering so long I am amazed with the results. *Andy Yuen, 58, Vancouver, BC*

## Allergies SNORING? SLEEP APNEA?

are a modern epidemic



#24 NPN 80043542

sneezing, watery eyes and sinus pressure year-round on most days. I was amazed. On 3rd day all allergies were gone. It was like magic. *Becky Gerber, 25, Dover, OH* ■ **Going without allergy attacks** I tried all the medications and none worked. After taking 1 capsule in the morning I'm completely free of all symptoms. *Richard Gomez, 74, San Antonio, TX* morning. *Theresa Noto, 58, New York, NY.*

**By Dr. Chakib Hammoud, M.D., Ph.D.**

**What people experience:** ■ **I tried numerous other remedies all my life that were not effective.** Since I discovered Bell Allergy Relief. I do not have a stuffy nose and itchy eyes when pollen season comes around. I don't have to walk around like a doped zombie anymore. *Leonard Waldner, 44, Delta, AB* ■ **For 20 years my life was miserable with**



#23 NPN 80045172

unbelievable. *Karen Braun, 67, Glace Bay, NS* ■ **For 20 years I was waking up frequently gasping for air.** During the day I would start napping every time I would sit down, because I was tired. Since taking Bell #23 sleeping 6 hours is heaven. It made a substantial change in my life. *Mary C. Myrick, 62, Jackson, MS* ■ **It is such a joy not having to use the CPAP machine.** I have had sleep apnea for 10 years. Using Bell #23, my wife says there is no more snoring or stoppage of breathing. It is such a joy to be able to roll to left or right with no hose or mask to deal with. Thank you Bell for a great relief. I suggest anyone with these problems to try it. You will be overjoyed with the results. *Wayne Burse, 63, Bearsville, ON.*

As recommended by Dr. Gifford-Jones M. D. Helps to reduce the time it takes to fall asleep. In most cases also stops snoring and gasping for air (sleep apnea) first night. Stops torturing your partner all night. Good sleep prevents being tired next day. Tired people work only at half capacity.

**What people truly experience:** ■ **I really didn't snore or gasp for air anymore.** I sleep through the night and feel rested and refreshed in the morning. *Mark Wilson, 40, Hudson, NH*

■ **Sleep apnea capsules worked first night!** For last 15 years I had sleep apnea and my doctor made me buy a CPAP machine, which I could not use. Finally Bell #23 helped the first night and every night thereafter. Like a miracle.



## TIRED?

Middle-Age Energy Booster

Doctors on the Dr. Oz TV Show said that the most frequent complaint they get is "Being Very Tired", some call it fatigue. They have no energy or interest to do anything. More food is not the answer. Drugs are not the answer either as the Johns Hopkins Medical School puts it: "The fact is, all medicines, whether OTC or prescription, carry some risk". It needs a "key" to rejuvenate your own natural systems that fell asleep. Bell provides that key with: Selenium, spermine and spermidine, which are polyamines found in radishes, cucumbers and oats as well as all human cells. Nothing could be more natural than topping off that supply. There is no risk. The Wayne State University researched these ingredients for years and Bell guarantees your satisfaction. **It is all right to be skeptical** and for that reason we show a few results below and have hundreds more, if you go on our website under #7 Erosyn, which has exactly the same ingredients. This rejuvenation means that most men and women may have youthful feelings again for their partner. Those who want it can resume their intimate relationship. We supply the proof that it works. ■ **Incontinence plays a role:** McMaster University says that 55% of middle-aged women suffer with incontinence and this is the main reason why many withdraw from intimacy. This can be overcome within days by drinking the Bell Bladder Control Tea #4b available in the same stores as Middle-Age Energy Booster. No more rushing to the bathroom and no padding or diapers needed anymore. Many people wrote we changed their lives.

■ **Bell Middle Age Energy Booster changed our lives.** All I can say is am very satisfied and so is my lovely wife. I am so happy I have my youthful energy back. My wife thanks you too. *Raoul Martin, 52, Woodstock, ON* ■ **I should have started using Bell Middle-Age Energy Booster years ago,** when I noticed things were starting to slack off. The results were much better than I ever hoped for. *David Buckley, 42, Peterborough, ON* ■ **Being in my forties I felt a loss of energy and zest for life.** I have tried every product on the market. This Bell Middle-Age Energy Booster is the best preparation for aging people. *A. J. Carlisse, 44, Fredericton, NB*



#65 NPN 80044126

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